



HICM Hindustan Institute of
Capital Market



Certified Equity Dealer

(Industry Integrated Program)

Duration = 2 Months

1st Month = 12 Hours

2nd Month = 4 weeks Internship in company

Mode = Classroom and Online Training are available

Module 1

Basics of Capital markets

Insights of financial Markets

Understanding Sensex, NIFTY and other indices

Primary and secondary market Analysis of

Corporate Actions

Risk Management,

Risk Mitigation Techniques using beta



Introduction to commodities, forex, currency trading
Understanding placing orders

Tax implications on Earnings
Introduction to Fundamental and Technical analysis
Introduction to future and options
Understanding Online Platforms for Trading

Module 2

Derivatives Basics
What are Types of Derivatives
Introduction to Forwards and Futures
Application of Derivatives Arbitrage, Hedging, Speculation
Margins, Mark to Market and Settlement
Introduction to Option payoff diagrams, Pricing and Analytics
Options Pricing and Exiting Options
Live Trading/Examples on Futures and Options

Module 3

Derivatives Advance
Option pricing
Option Greeks
Theta, Gamma, Rho, Vega, Delta.
Market Indicators & Interpretations
Advance Derivative Strategies
Appropriate strategies in Bullish, Bearish and Neutral
Markets
Option pricing model (black and schools model)
Two legged strategies
Four legged strategies
Live Trading/Examples on Futures and Options



Module 4

Technical Analysis

Understanding of Technical Analysis

Components of Technical Analysis

Dow Theory and Elliot wave

Chart patterns

Candle stick patterns

Indicator and types of indicator

Application of Moving Averages

MACD, RSI, for Buy/Sell indications

Trading systems

Back testing of a trading system

Behavioural finance and trading psychology

Stop loss

Analyse reward risk ratio

Trail stop loss

Booking Profit

Uses of stop loss

Qualities of successful trader

Golden rules of traders

Do's and don'ts in trading

Module 5

Fundamental Analysis

Basics of fundamental analysis

Various approaches to fundamental analysis

Approach to fundamental analysis to Economy / Industry /Company

Top down approach

Bottom up approach



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Company analysis

Key ratios and reading balance sheet.

Course Fees

Actual Course Fees	Flat 50 % discount
25000	12500

Fees to be paid by NEFT/IMPS/ Paytm or Phonepay UPI

Bank	Account Name	Account Number	IFSC Code
IDBI Bank	Hindustan Institute of Capital Market	0091102000036953	IBKL0000091